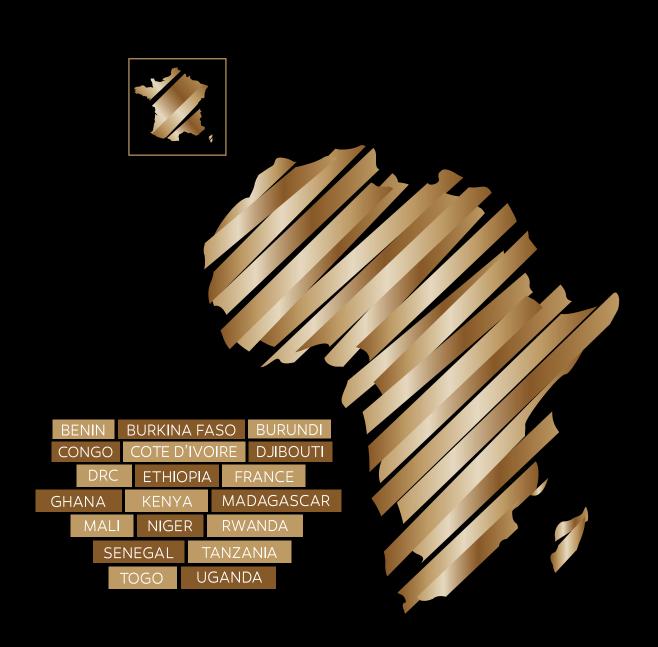


Financial Statements 2021 Togo



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Togo











Auditors

DELOITTE

FICAO

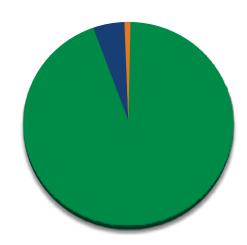


information@boatogo.com www.boatogo.com

Opening date October 2013

Capital as at 31/12/2021 CFAF 15.5 billion

Shareholding as at 31/12/2021



BOA WEST AFRICA	94.46%
LASSINÉ DIAWARA	5.00%
PRIVATE SHAREHOLDERS	0.54%

Presentation of results

Against the backdrop of the health crisis and a highly competitive market, BOA-TOGO's indicators showed great resilience.

At 31 December 2021, the Bank posted:

- An 8.1% increase in customer deposits and a 2% decrease in total credit granted.
- Total assets of CFAF 189.8 billion, up 8.3%.
- Net banking income of CFAF 9.8 billion, which, though down 16% compared to the previous year, still fully covers overhead costs which came to CFAF 6.2 billion (including depreciation and amortisation), resulting in an operating ratio of 64%.
- Net Income of CFAF 2,058 million against CFAF 698 million the previous year, through control of the cost of risk.
- A return on equity that has improved substantially standing at 15.9% compared with 6.1% the previous year.

2021 Key figures

(in CFAF million)

Activity	2020	2021	Variation
Deposits	87,217	94,318	8.1%
Loans	76,775	75,259	-2.0%
Number of branches	14	14	
Structure			
Total Assets	175,366	189,844	8.3%
Shareholders'equity	11,874	13,931	17.3%
Number of employees	147	156	6.1%
Income			
Net operating income	11,712	9,794	-16.4%
Operating expenses (including depreciation and amortization)	5,718	6,260	9.5%
Gross operating profit	5,993	3,534	-41.0%
Cost of risk in value (*)	5,102	1,323	-74.1%
Profit after tax	698	2 058	194.7%
Operating ratio	48.8%	63.9%	
Cost of risk	6.7%	1.7%	
Return on Assets (ROA)	0.4%	1.1%	
Return on Equity (ROE)	6.1%	15.9%	
Capital Adequacy Ratio			
Tier 1	10,439	12,413	
Tier 2	1,003	984	
Risk Weighted Asset (RWA)	97,051	90,292	
Tier 1 + Tier 2 / RWA	11.8%	14.8%	

(*) Including general provision.

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Board of Directors as at 31/12/2021



Lassiné DIAWARA Chairman



Amine BOUABID



Noël EKLO



Homialo GBEASOR



Abderrazzak ZEBDANI BOA WEST AFRICA Representative



Head office

Boulevard de la République, 01 BP 229 - Lomé – TOGO Tel.: +(228) 22 53 62 62



Significant performances

(in CFAF billion)

Deposits

94.3 +8.1%

2021 87.2

Net Income

2.0 +194.7%

2021 0.7

Stock information

(in CFAF)

	2019	2020	2021	AAGR*
Net earnings per share	343	450	1,328	96.9%
Equity per share	7,210	7,661	8,988	11.7%
Dividend per share				

^(*) Average annual growth rate

Highlights

January

• «Recharge» marketing campaign.

March

• «Collection» marketing campaign.

May

• Launch of the "Pack Business", a package of banking solutions intended for small and medium businesses.

June

• Expansion of the electronic banking range with 2 high-end VISA cards.

August

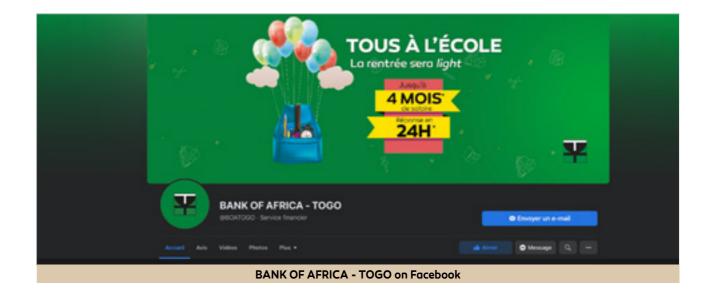
• Appointment of a new Managing Director.

September

• Participation in the 2021 BANK OF AFRICA Director's Meetings, in Istanbul, Turkey.

November

• Arrival of the Bank on social networks.



6 FINANCIAL STATEMENTS 2021 TOGO

Compared income statement for the past two fiscal years (in CFAF)

ACTIF	2020	2021	VARIATION
CASH ON HAND AND BALANCES WITH CENTRAL BANK	9,635,311,603	8,048,911,530	-16%
TREASURY BILLS AND T-BONDS	61,799,651,929	73,519,460,727	19%
BALANCES DUE TO BANKS & FINANCIAL INSTITUTIONS	17,797,054,306	24,406,529,581	37%
LOANS & ADVANCES TO CUSTOMERS	76,774,805,299	75,259,242,418	-2%
BONDS AND OTHER FIXED-INCOME SECURITIES			
EQUITY AND OTHER VARIABLE-INCOME SECURITIES			
SHAREHOLDERS AND ASSOCIATES			
OTHER ASSETS	1,143,555,476	999,084,322	-13%
INTERNAL ACCOUNTS	3,177,126,269	2,663,194,013	-16%
EQUITY INVESTMENT			
& OTHER LONG TERM INVESTMENT	130,970,000	130,970,000	0%
EQUITY SHARES IN RELATED ENTITIES			
SUBORDINATED LOANS			
INTANGIBLE ASSETS	1,435,244,520	1,518,747,632	6%
TANGIBLE ASSETS	3,472,738,663	3,297,915,251	-5%
TOTAL ASSETS	175,366,458,066	189,844,055,474	8%

OFF-BALANCE-SHEET	2020	2021	VARIATION
COMMITMENTS GIVEN	11,526,724,818	8,587,539,723	-25%
CREDIT COMMITMENTS	341,249,363	765,481,200	124%
• GUARANTEES GIVEN	11,185,475,455	7,822,058,523	-30%
• COMMITMENTS ON SECURITIES			

(in F CFA)

LIABILITIES	2020	2021	VARIATION
CENTRAL BANK, POST	1,069,225,022	214,869,215	-80%
BALANCES DUE FROM BANKS			
& FINANCIAL INSTITUTIONS	70,675,351,026	75,697,355,902	7%
CUSTOMER'S DEPOSITS	87,216,902,692	94,318,148,736	8%
DEBTS EVIDENCED BY SECURITY			
OTHER LIABILITIES	859,792,537	316,041,468	-63%
INTERNAL ACCOUNTS	2,344,317,795	3,463,287,005	48%
PROVISIONS	324,237,738	900,064,318	178%
SUBORDINATED DEBT	1,002,794,264	1,002,794,264	0%
TOTAL SHAREHOLDERS EQUITY	11,873,836,992	13,931,494,567	17%
SHARE CAPITAL	15,500,000,000	15,500,000,000	0%
SHARE PREMIUM			
STATUTORY RESERVE			
REVALUATION RESERVE			
REGULATORY PROVISIONS			
RETAINED EARNINGS	-4,324,360,162	-3,626,163,008	-16%
PROFIT FOR THE YEAR	698,197,154	2,057,657,575	195%
TOTAL LIABILITIES & EQUITY	175,366,458,066	189,844,055,474	8%

OFF-BALANCE-SHEET	2020	2021	VARIATION
COMMITMENTS RECEIVED	84,034,595,933	85,035,711,689	1%
• CREDIT COMMITMENTS			
• GUARANTEES RECEIVED	84,034,595,933	85,035,711,689	1%
• COMMITMENTS ON SECURITIES			

At 31/12/2021, 1 euro = CFAF 655.957

The BANK OF AFRICA Group BOA GROUP S.A. BOA WEST AFRICA Consolidated annual accounts Synopsis

Compared income statement for the past two fiscal years (in CFAF)

INCOME STATEMENT	2020	2021	VARIATION
INTEREST INCOME AND RELATED	10,745,462,204	10,854,685,606	1%
INTEREST EXPENSE AND RELATED	-4,543,486,703	-4,697,838,201	3%
INCOME FROM VARIABLE INCOME SECURITIES	-24,567,099	-48,100,394	96%
FEES AND COMMISSIONS (INCOME)	4,975,515,259	2,893,056,413	-42%
FEES AND COMMISSIONS (EXPENSE)	-411,081,443	-297,039,137	-28%
NET GAIN/LOSS FROM TRADING	992,704,811	891,319,326	-10%
NET GAIN/LOSS FROM SECURITIES AVAILABLE FOR SALE	3,302,781	-7,676,862	-332%
OTHER BANKING INCOME	206,572,058	287,981,741	39%
OTHER BANKING EXPENSE	-257,319,363	-130,230,157	-49%
NET OPERATING INCOME	11,711,669,604	9,794,258,729	-16%
INVESTMENT SUBSIDY			
OPERATING EXPENSE	-4,945,457,538	-5,388,060,075	9%
STAFF COST	-1,926,764,298	-2,146,641,372	11%
OTHER OPERATING EXPENSE	-3,018,693,240	-3,241,418,703	7%_
DEPRECIATION AND AMORTIZATION	-773,037,992	-872,097,802	13%
GROSS OPERATING PROFIT	5,993,174,074	3,534,100,852	-41%
COST OF RISK	-5,102,189,771	-1,323,296,966	-74%
OPERATING PROFIT	890,984,303	2,210,803,886	148%
NET GAIN/LOSS FROM DISPOSAL OF ASSETS			
PROFIT BEFORE TAX	890,984,303	2,210,803,886	148%
INCOME TAX	-192,787,149	-153,146,311	-21%
NET PROFIT FOR THE YEAR	698,197,154	2,057,657,575	195%

