

Annual report 2023

BENIN • BURKINA FASO • BURUNDI • COTE D'IVOIRE • DJIBOUTI • DRC • ETHIOPIA • FRANCE • GHANA
KENYA • MADAGASCAR • MALI • NIGER • RWANDA • SENEGAL • TANZANIA • TOGO • UGANDA

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The essentials



A strong network

19
countries

≈ 6,900
workers

≈ 4.6 million
bank accounts

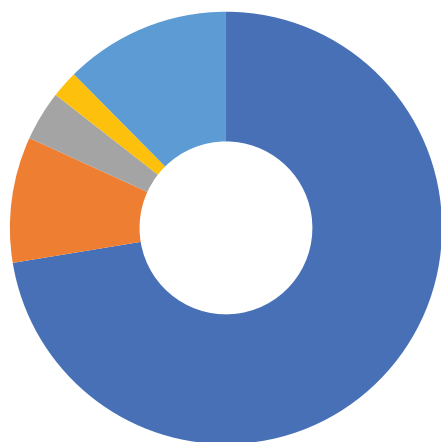
≈ 840
Automated
Teller Machines

≈ 530
branches

Continuous
development over the
past 40 years

5 economic
zones
WAEMU, ECOWAS, EAC,
COMESA and SACD

BOA GROUP shareholding as at 31/12/2023



BANK OF AFRICA - BMCE GROUP	72.41%
FMO	9.41%
PROPARCO	3.73%
BIO	2.03%
AUTRE	12.42%

BANK OF AFRICA BMCE GROUP, a multi-business partner turned towards the world

BANK OF AFRICA BMCE GROUP, main shareholder of BOA GROUP, is the 3rd banking group in Morocco, owned 35.51% by the Moroccan industrial and financial group O Capital Group, a leading Moroccan industrial and financial group operating in various domains with high growth potential.

With a presence in 32 countries in Africa, in Europe, in Asia and in North America, BANK OF AFRICA BMCE GROUP is one of the leading pan-African financial groups, with one of the largest banking networks on the continent. Through its different brands and branches, BANK OF AFRICA has become a universal multi-business banking group, with diversified domains: Commercial Banking, Business Banking, Participative Banking, and Specialized Financial Services such as leasing, factoring and consumer credit.

BOA Group contributed 51% to BANK OF AFRICA BMCE GROUP consolidated net result in 2023.

BANK OF AFRICA consolidated key figures

EUR million	2022	2023	Variation
Total assets	10,279	10,221	-0.6%
Loans	5,034	5,186	3.0%
Deposits	7,695	7,442	-3.3%
Shareholder's Equity - Group Share	762	858	12.8%
Operating income	681	755	10.8%
Net income Group share	136	180	31.9%
Cost to income ratio	52.4%	48.3%	
Cost of risk	1.5%	1.4%	
ROE (Net income Group share / Average Equity Group share)	18.9%	22.2%	
ROA (Net income Group share / Average Asset)	1.4%	1.8%	
Capital Adequacy Ratio (estimations)			
Risk Weighted Asset	6,263	6,516	
Tier 1 + Tier 2	714	823	
Capital Adequacy Ratio	11.4%	12.6%	

The balance sheet total remained stable in 2023, driven by growth in loans and a decline in outstanding investment securities, in line with forecasts.

Outstanding loans were driven by individual customers (+12%), and to a lesser extent by SMEs (+16% in terms of the number of loans released in 2023), in line with the Group's strategic objectives.

The 3.3% fall in deposits was due to the depreciation of currencies; they remained stable at constant exchange rates. This currency effect was mitigated by the high level of foreign currency deposits in our subsidiaries that handle foreign currency deposits (mainly in East Africa). Finally, non-remunerated deposits will account for 55% of all deposits at the end of 2023.

Consolidated Net Income banking reach €755 million, growth 10.8%. This increase was driven by net income from customer business, on the back of loan growth, but above all by better intermediation margins and higher commission income. Banking activities now account for 73% of net banking income compared with 67% two years ago.

General operating expenses rose very little in 2023, thanks to a constant effort to control expenditure. They account for less than half of NBI, with a cost-to-income ratio of 48.3%.

Consequently, Gross Operating Profit rose sharply by +20.4% to reach €391 million.

Net allocations to provisions for liabilities and charges remained relatively stable (+0.6%), thanks to a steadily declining volume of past-due receivables, resulting in an improving claims ratio. The cost of risk thus improved to 1.4% of average outstanding loans, compared to 1.5% in 2022.

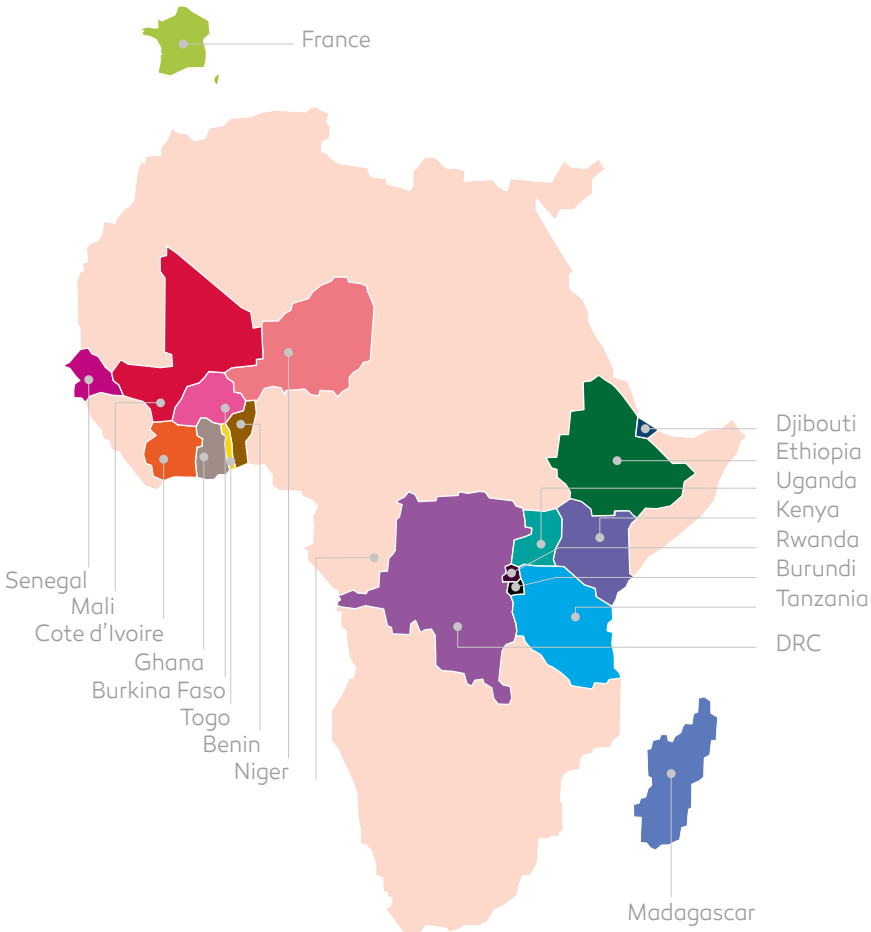
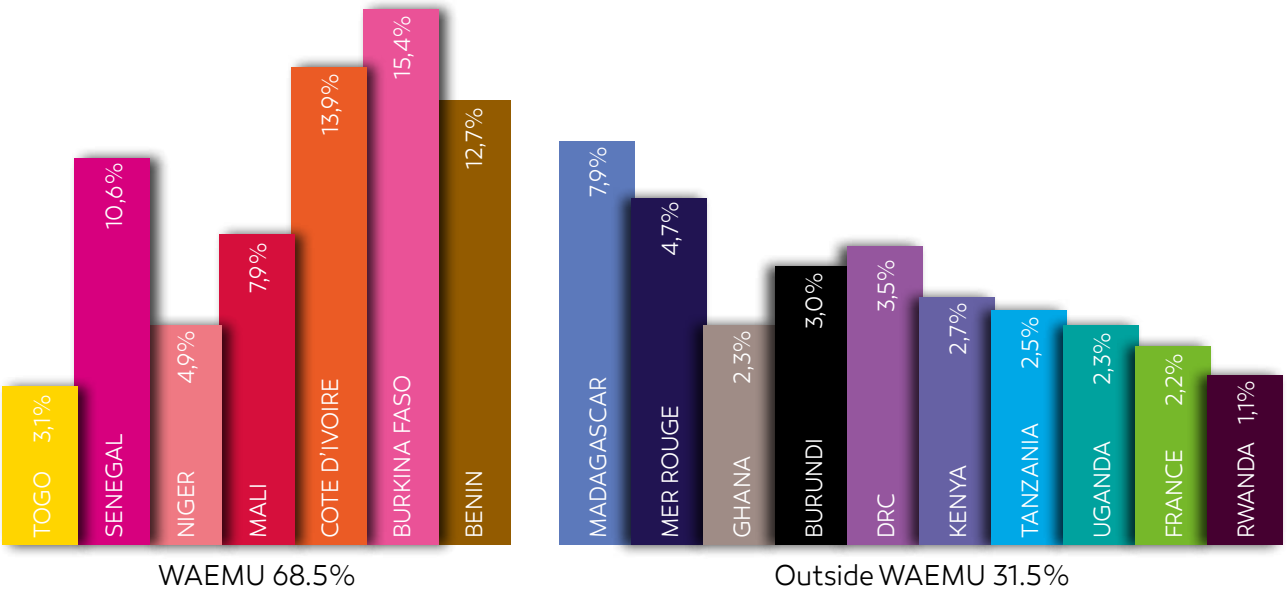
Consequently, Net Income Group share rose sharply by 32% to €180 million at the end of December 2023. Group shareholders' equity rose by almost 13%, resulting in a steadily improving ROE of 22.2% at the end of 2023.

Scope and method of consolidation

Subsidiaries	31 december 2023		Consolidation method	Countries
	% Interest	% Control		
BOA GROUP S.A.	100%	100%	Mother	Luxembourg
BOA - WEST AFRICA	100%	100%	IG	Cote d'Ivoire
AFH OCEAN INDIEN	100%	100%	IG	Mauritius
AFH OI REALTY LTD	100%	100%	IG	Kenya
AFH SERVICES	100%	100%	IG	Bahamas
PASS	100%	100%	IG	Mauritius
AGORA - HOLDING	64,44%	74,24%	IG	Cote d'Ivoire
BOA - BÉNIN	54,11%	54,11%	IG	Benin
BOA - BURKINA FASO	56,48%	56,48%	IG	Burkina Faso
BOA - CÔTE D'IVOIRE	69,68%	69,68%	IG	Cote d'Ivoire
BOA - MADAGASCAR	61,11%	61,11%	IG	Madagascar
BOA - MALI	64,18%	64,18%	IG	Mali
BOA - NIGER	59,06%	59,06%	IG	Niger
BOA - FRANCE	70,22%	94,72%	IG	France
BOA - RDC	86,56%	86,56%	IG	DRC
BOA - TOGO	94,46%	94,46%	IG	Togo
BOA - SENEGAL	61,74%	61,74%	IG	Senegal
BOA - MER ROUGE	99,99%	99,99%	IG	Djibouti
BOA - GHANA	98,01%	98,01%	IG	Ghana
BOA - KENYA	70,95%	89,49%	IG	Kenya
BOA - UGANDA	44,83%	44,83%	IG	Uganda
BOA - TANZANIA	95,23%	95,92%	IG	Tanzania
BANQUE DE CRÉDIT DE BUJUMBURA (BCB)	24,22%	24,22%	MEE	Burundi
BOA SERVICES	99,92%	99,92%	IG	Senegal
SCI OLYMPE - BURKINA FASO	56,48%	100,00%	IG	Burkina Faso
BOA - CAPITAL	49,00%	49,00%	MEE	Marocco
BOA - RWANDA	95,00%	95,00%	IG	Rwanda

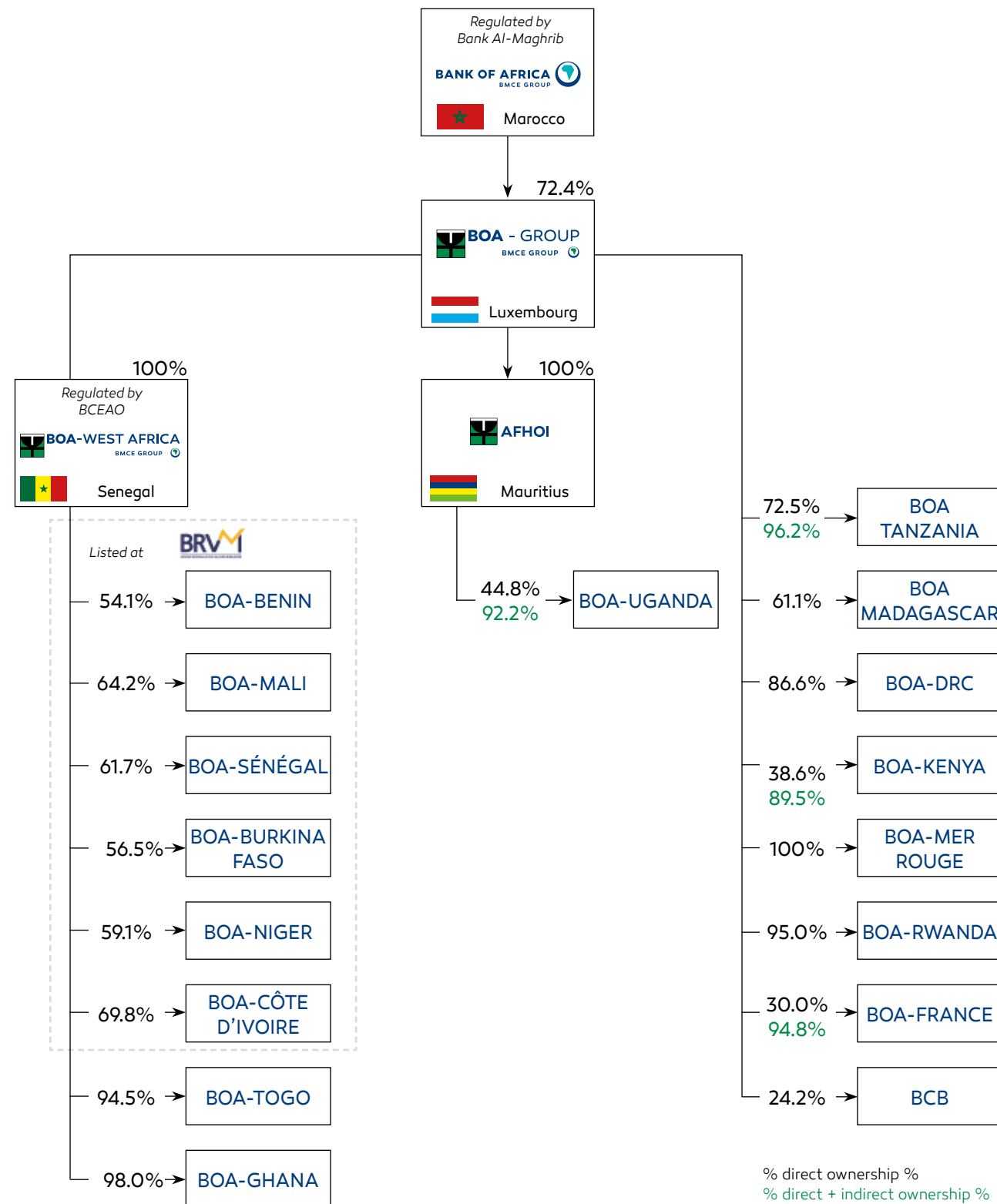
IG: Full consolidation
MEE: Equity method

Breakdown of Assets per Country



Gouvernance

The Capitalistic chart of BANK OF AFRICA Group

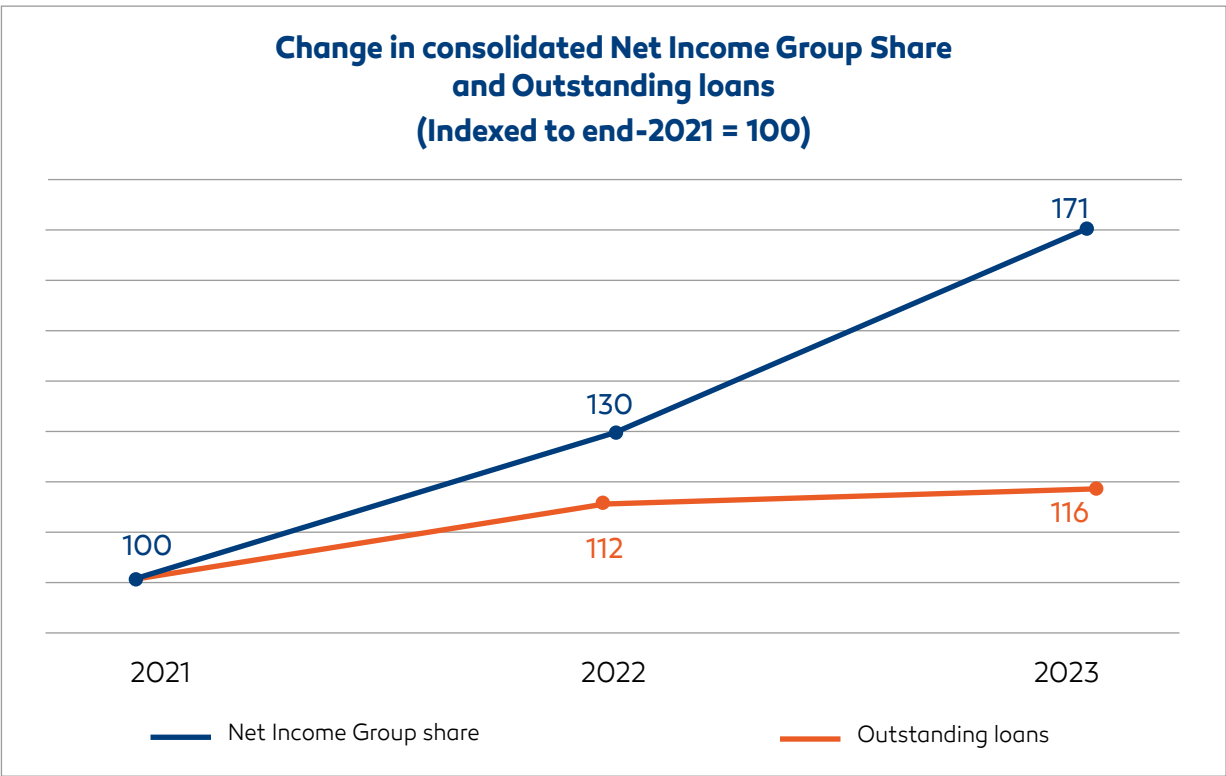
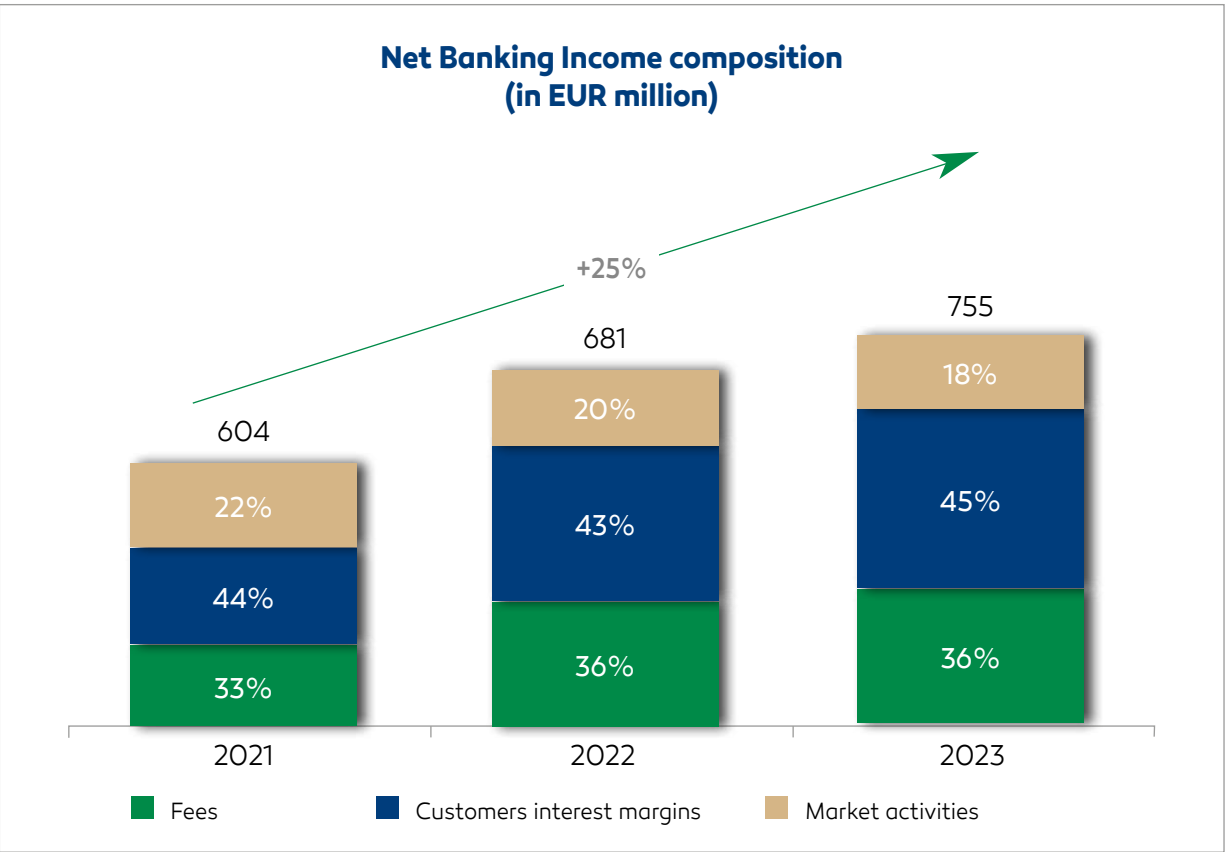
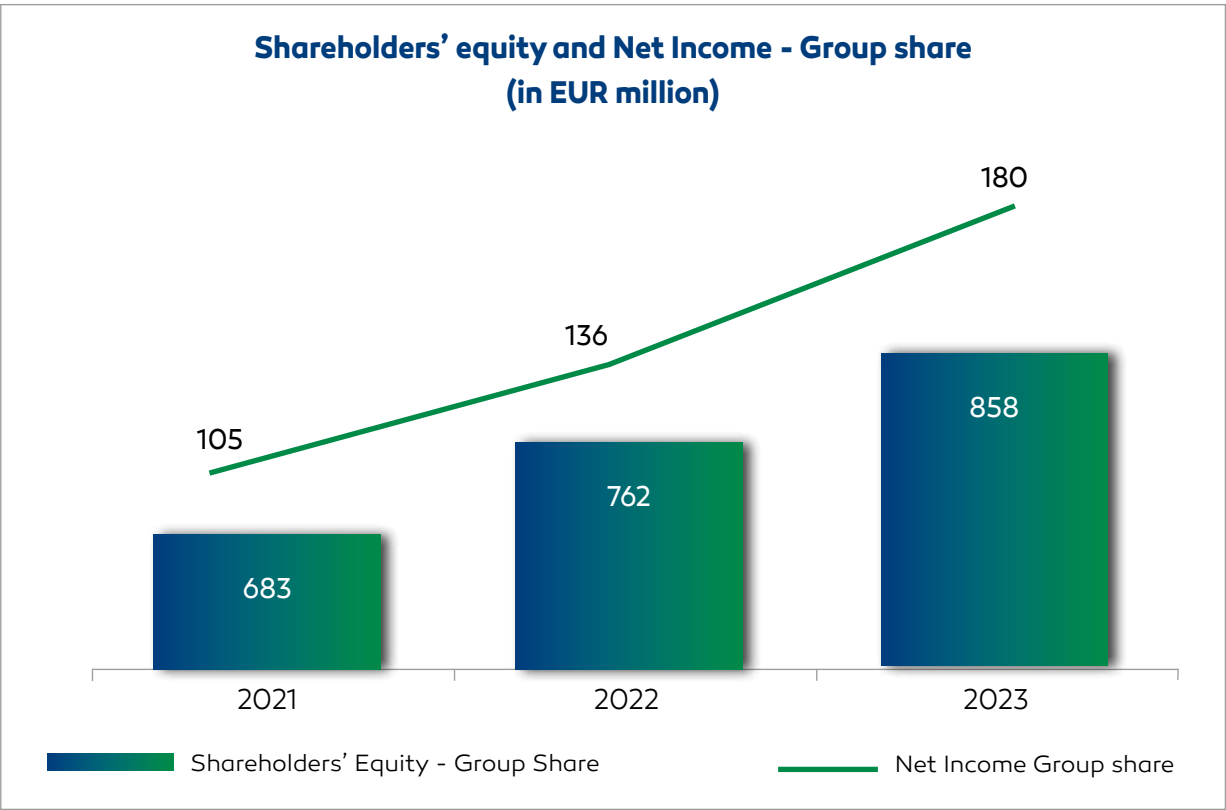


Strategic pillars of the 2022 - 2024 Three-year Development Plan

Maintaining of the 3 strategic pillars of the previous Three-Year Development Plan



Group main evolution



Outstanding projects of the TDP 2022-2024

The 8 Business Units of the central structure teams support the banks to implement their strategic plans.

260

coworkers

Women

30%

Men

70%

Average age

38

years

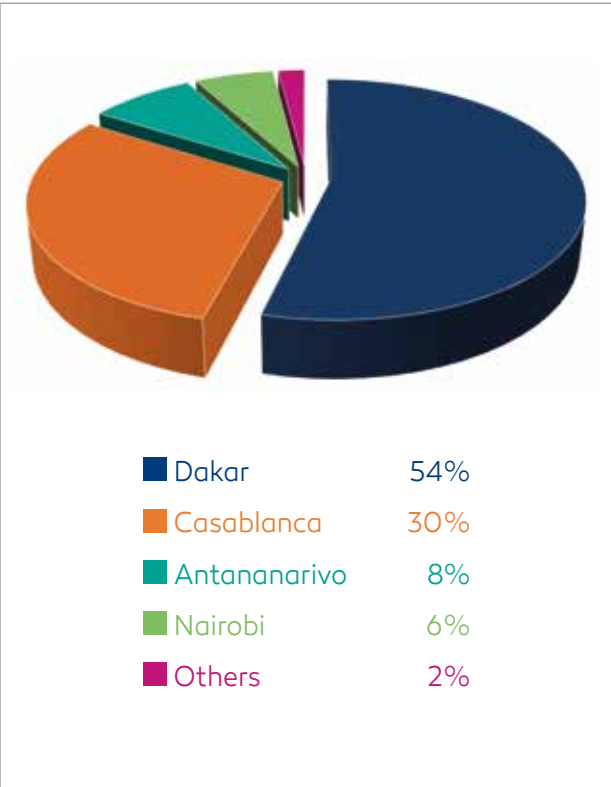


5

countries

54%

in Dakar

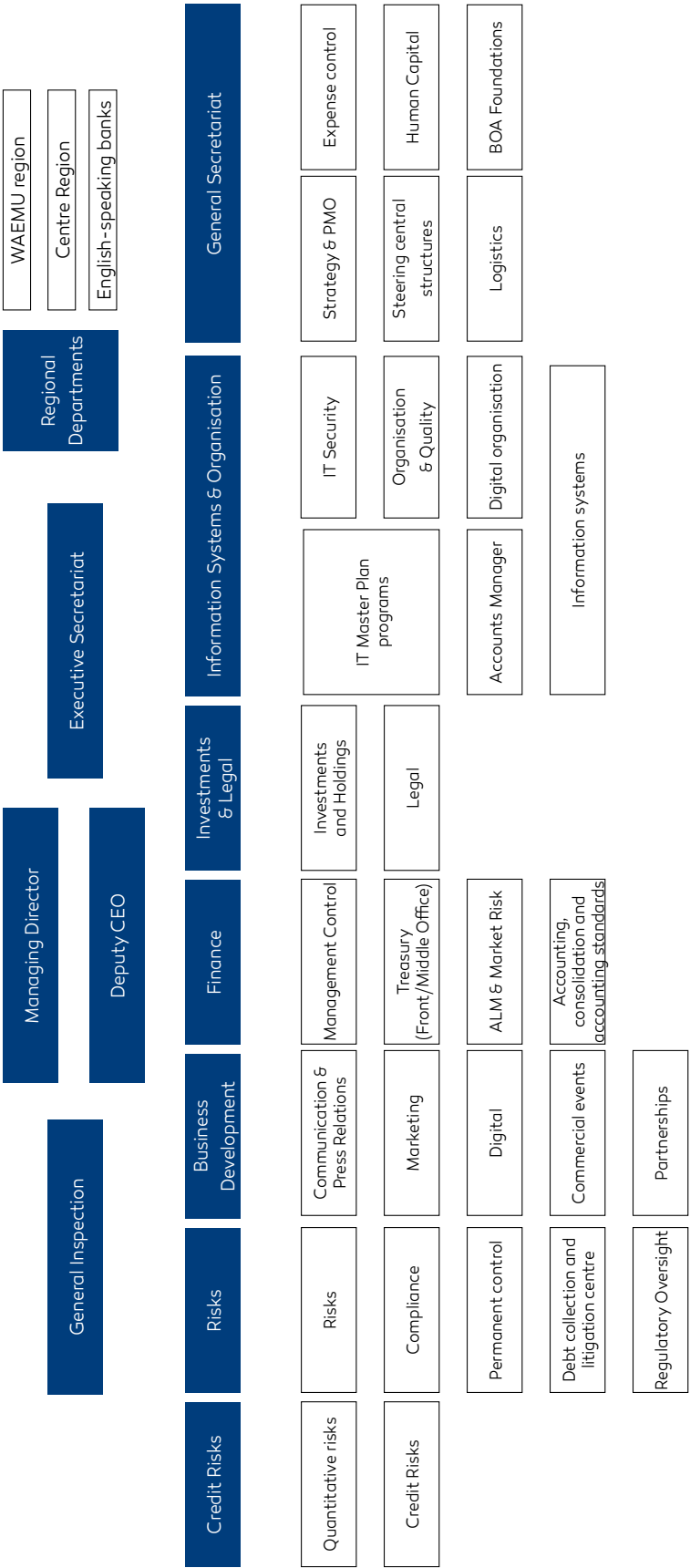


Since 2022, more than 150 projects have been carried out by the various Business Units of the central structures, initiated to support the Three year Development Plan. 58 were fully operational in 2023.

PILLARS	FINALISED PROJECTS	PROGRESS RATE
Balance sheet transformation	20	79%
Digital transformation	11	73%
Trade & commissions	7	79%
Fundamentals and governance	14	70%
Risks and regulations	6	39%
Total	58	65%

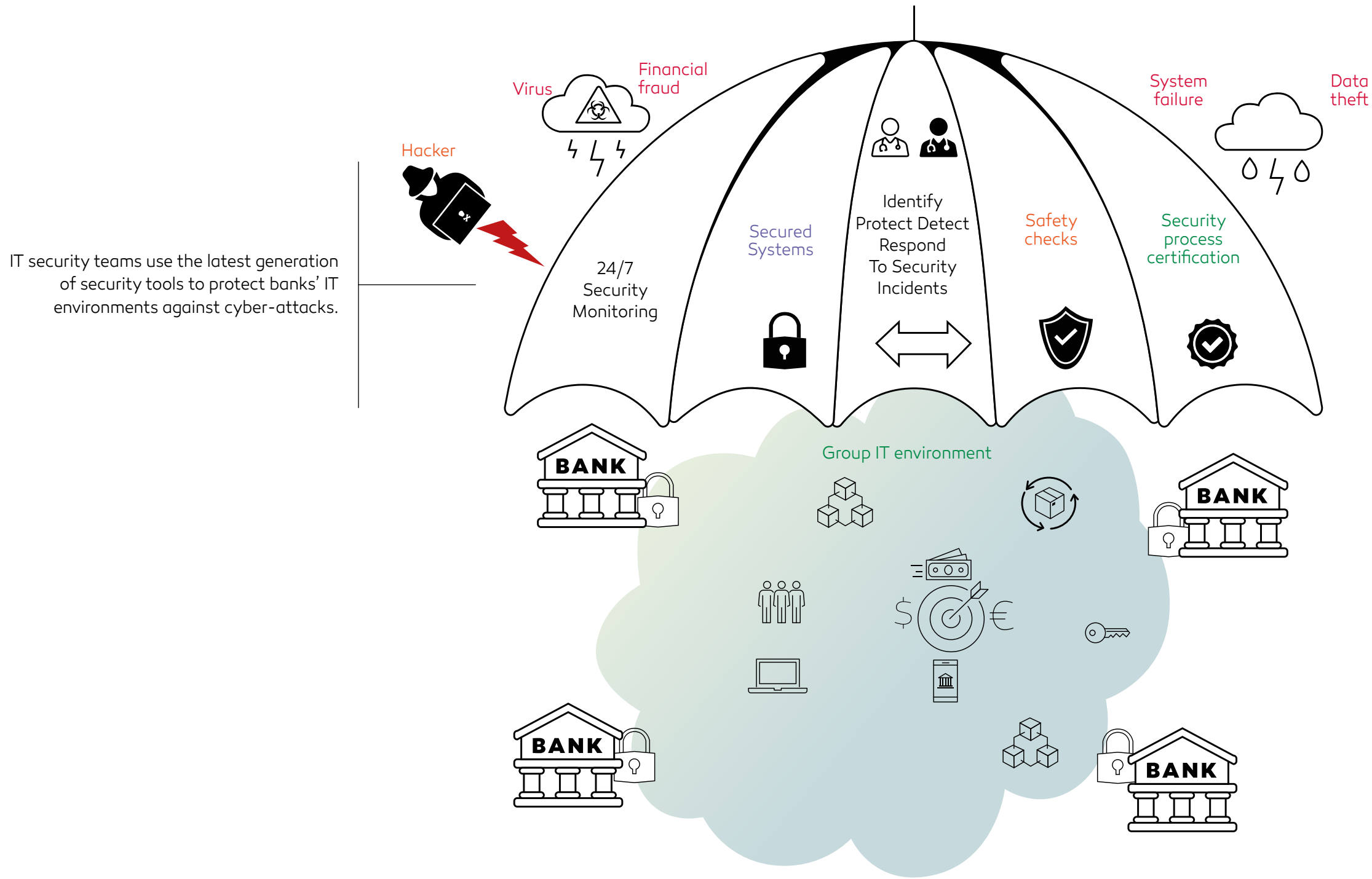
Organisation chart of the central structures

The employees of the central structures are divided into several Business Units, providing support in specific fields.



IT security

In 2023, the security system put in place by the Information Systems Security Department (ITC) in collaboration with the banks’ IT Security Manager combined security control and cyber defence of the banks’ infrastructures for the first time.



Regulatory developments and bank compliance

In the WAEMU

In 2023, the main changes in standards were marked by the adoption by the Union's Council of Ministers of the following texts:

- Decision n°015 of 16/06/2023/CM/UEMOA relating to the adoption of the draft uniform law on banking regulation in the West African Monetary Union
- Directive N° 01/2023/CM/UEMOA relating to the fight against money laundering, the financing of terrorism and the proliferation of weapons of mass destruction in the member states of the West African Economic and Monetary Union (WAEMU)
- Directive C/DLR.2/07/2023 harmonising the rules on beneficial ownership of legal entities within ECOWAS member states
- Decision N°021 of 21/12/2023 setting the threshold amounts for the implementation of the uniform law on the fight against money laundering, terrorist financing and the proliferation of weapons of mass destruction.

The transposition of these texts into local legislation has not yet been finalised in all member countries. However, the subsidiaries are generally compliant with the new Banking Act, and adaptations are underway to ensure that the money laundering provisions are updated in line with the new standards, in particular by covering aspects relating to the proliferation of weapons of mass destruction.

French-speaking area outside the WAMU (Madagascar, Djibouti, DRC)

A number of laws have been enacted to strengthen regulations on the fight against money laundering and the financing of terrorism. Having already adopted the Group's standards, our banks in these regions are generally compliant with the new provisions. The DRC has also adopted a new law, No. 22/069, on the organisation of the supervision of credit institutions, which came into force in January 2023.

English-speaking area

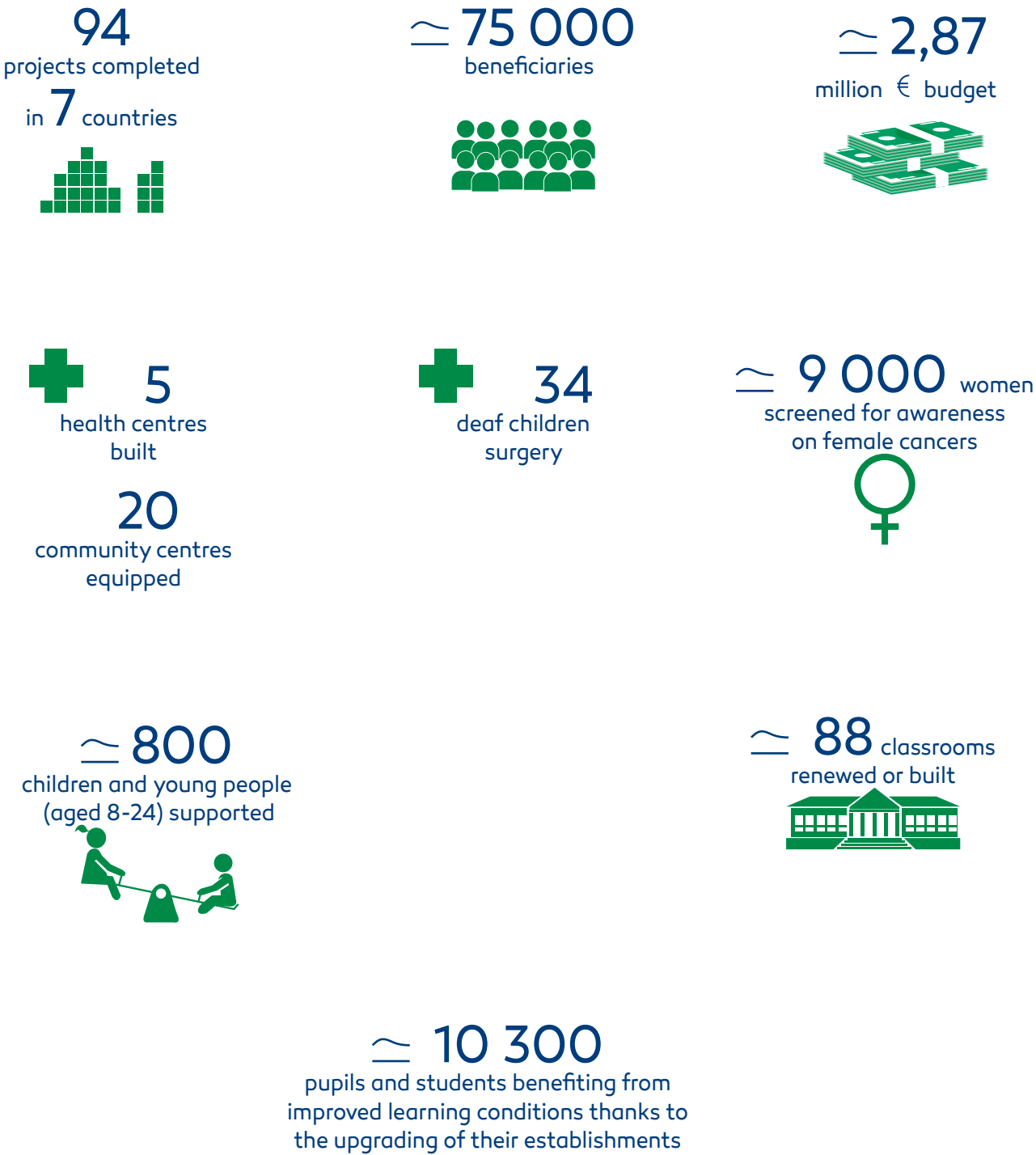
The regulatory landscape has followed the same trend as French-speaking countries outside the WAEMU, with their regulations on money laundering being updated. In September 2023, Kenya, for example, adopted an amendment to the Anti-Money Laundering and Combating of Terrorism Financing Laws (Amendment) Act, 2023, as did Tanzania. Rwanda has also adopted the «General Guidelines N°4230/2023-00076 [614] on Anti-Money Laundering, combating terrorist financing, and counter financing of proliferation of weapons of mass destruction for regulated institutions». Subsidiaries in the English-speaking zone have also achieved a satisfactory level of compliance with the new AML/CFT/FP provisions.

It should also be noted that Ghana has adopted the Guidance Note on Capital Restoration Plan, for which compliance remains an ongoing process.

Finally, 2023 was marked in Tanzania and Niger by a revision of the law on the protection of personal data. Although our subsidiaries have already taken steps to protect this data, measures are also planned to strengthen this system Group-wide in 2024.

BANK OF AFRICA Foundation

Achievements in 2023



BANK OF AFRICA Foundation project categories

The Foundation dedicates its resources to the following categories:

Category 1: the Foundation carries out its own projects, mainly the construction or renovation of school and health facilities for health.

Category 2: The Foundation makes material donations such as medical equipment, school supplies and food donations.

Category 3: To a lesser extent, the Foundation supports initiatives it considers relevant through financial donations to local partners.

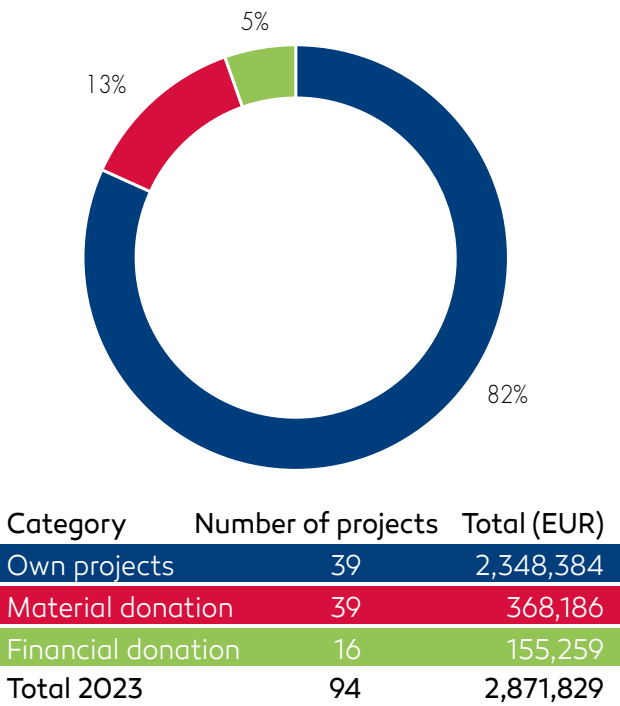
The main fields of activity of the BANK OF AFRICA Foundation

Education: to promote equal opportunities, actions are aimed at improving access to education and knowledge, through the construction, renovation and equipping of school infrastructures, as well as support for underprivileged students.

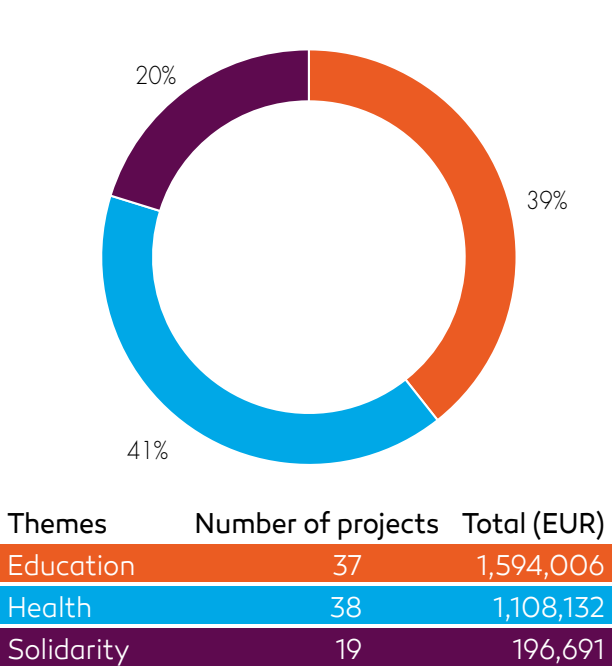
Health: to improve access and quality of care, the Foundation sets up and equips health centres and maternity units, particularly in rural areas. Its activities also include providing assistance to needy patients and preventing disease through health and hygiene awareness campaigns.

Solidarity: the Foundation invests part of its resources in supporting vulnerable populations, orphans, the elderly and internally displaced persons, in particular through one-off donations of food, school supplies and equipment.

Breakdown of the total 2023 budget by category



Breakdown of projects by theme



The BANK OF AFRICA Group



Key figures - Fiscal year 2023, Excluding restatement of Group operations carried out within the consolidated accounts

Banks in Africa

(in EUR thousands)

	BENIN	BURKINA FASO	COTE D'IVOIRE	GHANA	KENYA	MADAGASCAR	MALI
TOTAL ASSETS	1,382,444	1,674,311	1,431,098	248,031	297,988	865,132	854,254
DEPOSITS	985,612	1,175,706	1,087,838	176,487	190,861	710,210	628,262
LOANS AND ADVANCES	611,741	999,908	691,349	65,930	96,975	513,888	396,671
NET INCOME OPERATING	72,920	92,348	92,705	35,567	19,238	76,207	54,149
NET INCOME	32,820	44,306	39,750	8,526	1,619	26,137	8,809

SHAREHOLDERS (IN%)

BOA GROUP S.A. & BOA WEST AFRICA	54.1%	56.5%	69.2%	98.0%	38.6%	61.1%	64.2%
OTHER BOA	0.0%	0.0%	0.0%	0.0%	50.9%	0.0%	0.0%
NATIONAL & OTHERS	43.6%	43.5%	30.8%	2.0%	0.0%	34.5%	35.8%
INTERNAT. INSTIT.	2.3%	0.0%	0.0%	0.0%	10.5%	4.4%	0.0%

Other banks

(in EUR thousands)

	FRANCE
TOTAL ASSETS	239,805
INVESTMENT PORTFOLIO/ VOLUME OF SHAREHOLDERS OR OPERATIONS	4,927
TOTAL OPERATING INCOME	12,464
NET INCOME	5,662

SHAREHOLDERS (IN%)

BOA GROUP S.A.	30.0%
OTHER BOA	64.8%
NATIONAL & OTHERS	0.2%
INTERNAT. INSTIT.	5.0%

(in EUR thousands)

DJIBOUTI	NIGER	DRC	SENEGAL	TANZANIA	TOGO	UGANDA	BCB	RWANDA
524,570	533,372	379,040	1,155,790	267,857	331,625	254,563	330,925	119,551
448,706	312,754	303,877	876,624	207,774	170,337	164,647	226,786	82,173
289,037	279,110	231,899	600,668	151,733	162,149	102,121	140,856	51,944
35,288	41,125	45,425	69,251	21,225	19,479	28,439	21,177	9,733
14,556	15,362	15,844	25,950	3,942	4,994	6,121	8,583	1,300

100.0%	59.1%	82.9%	61.7%	83.2%	94.5%	0.0%	24.2%	95.0%
0.0%	0.0%	0.0%	0.0%	13.0%	0.0%	92.2%	0.0%	0.0%
0.0%	35.2%	17.1%	38.3%	3.8%	5.5%	7.8%	55.0%	5.0%
0.0%	5.7%	0.0%	0.0%	0.0%	0.0%	0.0%	20.8%	0.0%

Synthesis of banks aggregated figures

(in EUR thousands)

	2022	2023	Variation
TOTAL ASSETS	10,897,235	10,650,549	-2.3%
DEPOSITS	7,950,217	7,748,655	-2.5%
LOANS AND ADVANCES	5,216,264	5,385,978	3.3%
TOTAL OPERATING INCOME	684,137	734,275	7.3%
NET INCOME	215,638	258,618	19.9%

The Group today

Our focus now is on further expansion and on making sure that BOA remains a big sustainable transafrican group, based on **six strategic pillars**:

- **Boost its involvement in financing the economy**, for retail customers and companies of all sizes and comprising major private or public projects.
- **Increase its risk control**, both for financial and operational risks, whilst developing, reinforcing and fostering a risk management culture.
- **Better control its financial and operational expenses**, with a view to optimising its operations.
- **Pursue targeted, caution and well-considered growth** within a framework of balanced development, in particular through the development of a digital offer and a more advanced customer segmentation.
- **Step up the digital transformation**, in terms of products and services, systems and infrastructures, as well as cultures and mindsets.
- **Pursue the development of synergies with BANK OF AFRICA BMCE GROUP**, exploiting the many possibilities offered by our majority shareholder, whose ownership of BOA GROUP stands at 72.41% as at 31 December 2022.

In addition, **two major issues have become essential**:

- **Investment in human capital** through training, guidance, motivation, etc., the various means to guarantee the quality of human resources and promote creativity and innovation.
- **Improvement of the quality of customer service**. The downward pressure on rates and conditions will soon reach a floor and only service quality and image will then make a difference.

A whole series of initiatives have been taken in this direction and many projects have been launched, including:

- A cultural diagnosis and satisfaction surveys have led to 12 HR workshops, with operational decisions already taken.
- A major Quality project has been launched and dedicated managers have been appointed in each bank.

Finally, the Three-Year Development Plan 2022 - 2024, built around 3 axes - balance sheet transformation in favor of SMEs, continued integration of digital technology and strengthening of Trade Finance - is being actively pursued. The plan was developed in a participatory manner and is being closely monitored and widely disseminated.

The BANK OF AFRICA Group adheres to the strategy that is it fine-tuned and that has served it well for more than 40 years and is constantly adapting, while maintaining the values and points of reference that have always driven its activities:

- **professionalism and rigor**
- **proximity to customers and involvement in national development**
- **promotion of Africans**, whether they are employees, shareholders, clients or partners.

Consolidated accounts of BANK OF AFRICA Group



Consolidated Balance Sheet

(in Euro)

ASSETS	2022	2023
CASH, CENTRAL BANK, NATIONAL POST OFFICE	926,946,661	824,889,669
INTERBANK RECEIVABLES AND SIMILAR	410,048,804	480,517,824
LOANS AND ADVANCES TO CUSTOMERS	5,033,924,714	5,186,477,670
BONDS AND OTHER FIXED INCOME SECURITIES	3,026,495,957	2,901,904,145
EQUITY AND OTHER VARIABLE INCOME SECURITIES	129,183,549	147,287,642
DEFERRED TAX ASSETS	38,658,470	29,169,638
OTHER AND MISCELLANEOUS ASSETS	352,777,009	294,738,422
INVESTMENTS UNDER EQUITY METHOD	18,355,621	17,261,355
OTHER EQUITY INVESTMENTS	22,387,182	22,283,624
INTANGIBLE ASSETS	24,245,996	20,298,784
TANGIBLE ASSETS	284,688,678	286,084,473
GOODWILL	11,368,283	9,820,519
TOTAL ASSETS	10,279,080,927	10,220,733,765

OFF-BALANCE-SHEET	2022	2023
COMMITMENTS GIVEN	1,641,006,376	1,694,290,759
• CREDIT COMMITMENTS	594,294,894	615,090,324
• GUARANTEES GIVEN	1,038,404,977	1,072,874,761
• COMMITMENTS ON SECURITIES	8,306,505	6,325,674

(in Euro)

LIABILITIES	2022	2023
CENTRAL BANK, NATIONAL POST OFFICE	219,655	550,994
INTERBANK DEBTS AND SIMILAR	1,188,067,562	1,210,774,328
CUSTOMER DEPOSITS	7,695,117,530	7,442,373,194
DEBT SECURITIES		
DEFERRED LIABILITIES	1,685,436	1,839,158
OTHER AND MISCELLANEOUS LIABILITIES	249,622,691	283,703,734
GOODWILL	4,512,799	3,398,030
PROVISIONS	47,503,253	57,941,944
BORROWINGS AND SUBORDINATED DEBT		
EQUITY	1,092,352,001	1,220,152,383
EQUITY (GROUP)	761,832,707	857,592,859
• EQUITY AND SHARES PREMIUM	283,740,355	283,740,355
• CONSOLIDATED STATUTORY RESERVES	341,675,201	393,923,338
• NET INCOME	136,417,151	179,929,166
NON-CONTROLLING INTERESTS	330,519,295	362,559,524
TOTAL LIABILITIES	10,279,080,927	10,220,733,765

OFF-BALANCE-SHEET	2022	2023
COMMITMENTS RECEIVED	7,473,272,796	8,173,883,610
• CREDIT COMMITMENTS	18,453,089	14,703,553
• GUARANTEES GIVEN	7,208,933,034	7,889,383,868
• COMMITMENTS ON SECURITIES	245,886,673	269,796,190

Consolidated Income Statement

(in Euros)

EXPENSES & INCOME	2022	2023
INTEREST INCOME AND RELATED	614,730,277	683,150,584
INTEREST EXPENSES AND RELATED	-199,163,559	-221,796,352
INCOME FROM VARIABLE INCOME SECURITIES	13,658,705	14,410,013
COMMISSION (INCOME)	203,308,879	230,618,598
COMMISSION (EXPENSES)	-21,243,166	-19,499,183
NET GAINS OR LOSSES ON OPERATION OF NEGOTIATION PORTFOLIOS	46,983,887	48,776,525
NET GAINS OR LOSSES ON AFS INVESTMENT AND ASSIMILATED TRANSACTIONS	3,934,911	4,317,843
OTHER INCOME FROM BANKING OPERATIONS	26,074,335	19,378,227
OTHER BANK OPERATING EXPENSES	-6,917,578	-4,273,609
NET OPERATING INCOME	681,366,690	755,082,647
GENERAL OPERATING EXPENSES	-318,010,925	-327,829,589
AMORTIZATION AND DEPRECIATION OF INTANGIBLE AND TANGIBLE FIXED ASSETS	-73,288,716	-39,700,877
GROSS OPERATING PROFIT	290,067,049	387,552,290
COST OF RISK	-36,402,737	-68,256,591
REVERSAL AND AMORTIZATION OF GOODWILL	-1,561,554	-1,113,836
OPERATING INCOME	252,102,758	318,181,864
SHARE OF NET INCOME ON EQUITY METHOD ENTITIES	3,455,932	3,088,406
NET GAINS OR LOSSES ON FIXED ASSETS	2,361,167	3,061,902
RESULT BEFORE INCOME TAX	257,919,857	324,332,172
INCOME TAX EXPENSE	-41,344,587	-61,359,071
NET INCOME	216,575,270	262,973,101
• GROUP SHARE	136,417,151	179,929,166
• MINORITY SHAREHOLDERS	80,158,119	83,043,935

Social accounts of BOA GROUP S.A.



Profit and loss account as at 31 December 2023

(in Euro)

PROFIT AND LOSS ACCOUNT	2022	2023
OPERATING MARGIN	-2,171,884	-1,023,691
OTHER OPERATING INCOME	52,394	56,800
OTHER OPERATING COSTS	-1,150,049	-29,845
OTHER EXTERNAL COSTS	-1,074,228	-1,050,646
INCOME FROM EQUITY INVESTMENT	51,292,411	27,200,635
NET VALUE ADJUSTMENT*	-42,819	7,915,181
FINANCIAL MARGIN	1,685,619	9,030,709
INTEREST AND OTHER FINANCIAL INCOME**	4,802,686	11,866,324
INTEREST AND OTHER FINANCIAL EXPENSE	-3,117,067	-2,835,615
PROFIT BEFORE TAX	50,763,328	43,122,834
INCOME TAX	-1,317,822	-1,115,340
PROFIT AFTER TAX	49,445,505	42,007,495
OTHER INCOME TAX	-111,250	-141,055
NET RESULT OF THE YEAR	49,334,255	41,866,440

* Value adjustment on financial assets, on securities forming part of current assets, on establishment costs and tangible & intangible assets.

** Including interest income from other securities and receivables on fixed assets.

Consolidated accounts of BOA WEST AFRICA



Consolidated profits as at 31 December 2023

(in CFAF million)

PROFIT & LOSS STATEMENT	2022	2023
INTEREST AND SIMILAR INCOME	281,019	307,043
INTEREST & SIMILAR EXPENSES	-99,777	-108,940
INCOME FROM VARIABLE-INCOME SECURITIES	495	1,022
FEES (INCOME)	91,251	107,326
FEES (EXPENSES)	-10,184	-8,613
NET GAINS OR LOSSES ON TRADING PORTFOLIO TRANSACTIONS	15,483	13,600
NET GAINS OR LOSSES ON INVESTMENT PORTFOLIO AND SIMILAR TRANSACTIONS	1,665	1,901
OTHER INCOME FROM BANKING OPERATIONS	11,090	8,475
OTHER BANK OPERATING EXPENSES	-2,755	-2,651
NET BANKING INCOME	288,287	319,162
GENERAL OPERATING EXPENSES	-132,983	-142,345
DEPRECIATION, AMORTISATION AND IMPAIRMENT OF INTANGIBLE AND TANGIBLE FIXED ASSETS	-38,123	-17,306
GROSS OPERATING INCOME	117,181	159,512
COST OF RISK	-13,010	-19,642
REVERSAL OF PROVISIONS FOR GOODWILL	-768	-487
OPERATING INCOME	103,403	139,382
SHARE OF COMPANIES ACCOUNTED FOR USING THE EQUITY METHOD	2,214	1,497
NET GAINS OR LOSSES ON FIXED ASSETS	1,723	2,082
INCOME BEFORE TAX	107,340	142,961
CORPORATE INCOME TAX	-16,385	-22,790
NET INCOME	90,956	120,171
• GROUP SHARE	54,249	74,321
• MINORITY SHAREHOLDERS' SHARE	36,707	45,850

Social accounts of BOA WEST AFRICA



Synopsis of BANK OF AFRICA Group



